**E-Mailed to Reg/ROUs/Chains as indicated below:**
**1200/1210/1242/1600/1610/1644/1700/1710/1740**
**2100/2110/2142/2200/2210/2242/2300/2310/2344/2500/2510/2524/2538/2540/2544/2548**
**5300/5310/5340/5342/5344/5346/5700/5710/5736/5740/5742/5800/5810/5826/5831/5832/**
**5833/5840/5860**
**6300/6310/6340/6500/6510/6529/6530/6532/6536/6537/6538/6542/6544/6546/6700/6710/6742**
**6900/6910/6936/6940/6942/6946**
**3400/3410/3457/3458 & Paul Letourneau**

**This letter was mailed to military customers listed below in the Oklahoma Market February 17, 1995.**
**Please note that the first ship date has changed to March 6, 1995.**

J-4-I

February 17, 1995

**To Our Defense Commissary Agency (DeCA) and Army and Air Force Exchange Service (AAFES), U.S. Coast Guard Exchange Service (CGES) Customers - Oklahoma Market:**

New WINSTON SELECT Flavor Filter™ will be introduced on six styles of SELECT in Oklahoma and will be made available for shipment on 3/6/95. The WINSTON SELECT Flavor Filter™ product removes harshness and enhances overall smooth flavor of the product.

**Pricing**
The six styles of WINSTON SELECT Flavor Filter™ will be available in 6M cases. List prices and terms will be the same as current styles of SELECT.

| SELECT Flavor Filter™ | Carton | 6M Cases |
|---|---|---|
| FF 85 | 10.90 | 327.00 |
| FF 83 | 10.90 | 327.00 |
| Lt 85 | 10.90 | 327.00 |
| Lt 83 | 10.90 | 327.00 |
| Lt 100 SP | 10.90 | 327.00 |
| Lt Slim Box | 10.90 | 327.00 |

A disruption allowance payment of $15 per 6M case will be allowed on allocated product shipped between 3/6/95-3/31/95. The disruption payment will be paid to your headquarters at the end of the introductory period.

**Product Information**

| Configuration | UPC | Dimensions & Weights Length (In.) | Width (In.) | Height (In.) | Cube ($Ft.^3$) | Weight |
|---|---|---|---|---|---|---|
| FF83 Box | | | | | | |
| Pack | 12300 22052 | 2.2047 | 0.9055 | 3.4055 | 0.004 | 0.933 oz. |
| Carton | 12300 22053 | 11.1250 | 1.8750 | 3.4375 | 0.041 | 10.13 oz. |
| Case (6M) | 12300 21466 | 17.3750 | 11.3125 | 11.1250 | 1.265 | 19.8 lbs. |
| FF85 Soft Pack | | | | | | |
| Pack | 12300 22050 | 2.0625 | 0.8438 | 3.3750 | 0.004 | 0.787 oz. |
| Carton | 12300 22051 | 10.6250 | 1.7813 | 3.4375 | 0.038 | 8.67 oz. |
| Case (6M) | 12300 21465 | 17.6250 | 11.0625 | 11.1250 | 1.255 | 16.0 lbs. |
| Lt83 Box | | | | | | |
| Pack | 12300 22056 | 2.2047 | 0.9055 | 3.4055 | 0.004 | 0.933 oz. |
| Carton | 12300 22057 | 11.1250 | 1.8750 | 3.4375 | 0.041 | 10.13 oz. |
| Case (6M) | 12300 21468 | 17.3750 | 11.3125 | 11.1250 | 1.265 | 19.8 lbs. |
| Lt85 Soft Pack | | | | | | |
| Pack | 12300 22054 | 2.0625 | 0.8438 | 3.3750 | 0.004 | 0.787 oz. |
| Carton | 12300 22055 | 10.6250 | 1.7813 | 3.4375 | 0.038 | 8.67 oz. |
| Case (6M) | 12300 21467 | 17.6250 | 11.0625 | 11.1250 | 1.255 | 16.0 lbs. |
| Lt100 Soft Pack | | | | | | |
| Pack | 12300 22058 | 2.0625 | 0.8438 | 4.0000 | 0.004 | 0.933 oz. |
| Carton | 12300 22059 | 10.6250 | 1.7813 | 4.0313 | 0.042 | 10.13 oz. |
| Case (6M) | 12300 21470 | 20.5625 | 11.0625 | 11.1250 | 1.464 | 21.0 lbs. |
| Slim Lt100 Box | | | | | | |
| Pack | 12300 22060 | 2.0938 | 0.8438 | 3.9688 | 0.004 | 0.947 oz. |
| Carton | 12300 22061 | 10.5000 | 1.7813 | 4.0313 | 0.044 | 10.27 oz. |
| Case (6M) | 12300 21469 | 20.6875 | 11.0625 | 11.0625 | 1.465 | 20.5 lbs. |

**(OVER)**

51860 9731

Source: https://www.industrydocuments.ucsf.edu/docs/hmdn0000

**Tar/Nicotine**

| | Tar mg. | Nicotine mg. |
|---|---|---|
| FF 85 | 16.0 | 1.3 |
| FF 83 | 16.0 | 1.3 |
| Lt 85 | 10.0 | 0.8 |
| Lt 83 | 11.0 | 0.9 |
| Lt 100 | 10.0 | 0.9 |
| Lt Slim Box | 9.0 | 0.7 |

**Ordering Information**

First shipping date for product is 3/6/95. Orders for SELECT Flavor Filter™ can be placed with your regular RJR orders beginning 3/6/95.

Your RJR Representative will be contacting you soon.

R. J. REYNOLDS TOBACCO COMPANY

51860 9732

Source: https://www.industrydocuments.ucsf.edu/docs/hmdn0000

**E-Mailed to Reg/ROUs/Chains as Indicated below:**

**1200/1210/1242/1600/1610/1644/1700/1710/1740**
**2100/2110/2142/2200/2210/2242/2300/2310/2344/2500/2510/2524/2538/2540/2544/2548**
**5300/5310/5340/5342/5344/5346/5700/5710/5736/5740/5742/5800/5810/5826/5831/5832/**
**5833/5840/5860**
**6300/6310/6340/6500/6510/6529/6530/6532/6536/6537/6538/6542/6544/6546/6700/6710/6742**
**6900/6910/6936/6940/6942/6946**
**3400/3410/3457/3458 & Paul Letourneau**

**This letter was mailed to military customers listed below in the Oklahoma Market February 17, 1995.**
**Please note that the first ship date has changed to March 6, 1995.**

J-4-I

February 17, 1995

**To Our Navy, Marine Corps Exchanges, Military Clubs, Veterans Canteen and Institutional Customers - Oklahoma Market:**

New WINSTON SELECT Flavor Filter™ will be introduced on six styles of SELECT in Oklahoma and will be made available for shipment on 3/6/95. The WINSTON SELECT Flavor Filter™ product removes harshness and enhances overall smooth flavor of the product.

**Pricing**

The six styles of WINSTON SELECT Flavor Filter™ will be available in 6M cases. List prices and terms will be the same as current styles of SELECT.

| SELECT Flavor Filter™ | Carton | 6M Cases |
|---|---|---|
| FF 85 | 10.90 | 327.00 |
| FF 83 | 10.90 | 327.00 |
| Lt 85 | 10.90 | 327.00 |
| Lt 83 | 10.90 | 327.00 |
| Lt 100 SP | 10.90 | 327.00 |
| Lt Slim Box | 10.90 | 327.00 |

A disruption allowance payment of $15 per 6M case will be allowed on allocated product shipped between 3/6/95-3/31/95. The disruption payment will be paid to your paying location by credit memo at the end of the introductory period.

**Product Information**

| | | | Dimensions & Weights | | | |
|---|---|---|---|---|---|---|
| Configuration | UPC | Length (In.) | Width (In.) | Height (In.) | Cube ($Ft.^3$) | Weight |
| FF83 Box | | | | | | |
| Pack | 12300 22052 | 2.2047 | 0.9055 | 3.4055 | 0.004 | 0.933 oz. |
| Carton | 12300 22053 | 11.1250 | 1.8750 | 3.4375 | 0.041 | 10.13 oz. |
| Case (6M) | 12300 21466 | 17.3750 | 11.3125 | 11.1250 | 1.265 | 19.8 lbs. |
| FF85 Soft Pack | | | | | | |
| Pack | 12300 22050 | 2.0625 | 0.8438 | 3.3750 | 0.004 | 0.787 oz. |
| Carton | 12300 22051 | 10.6250 | 1.7813 | 3.4375 | 0.038 | 8.67 oz. |
| Case (6M) | 12300 21465 | 17.6250 | 11.0625 | 11.1250 | 1.255 | 16.0 lbs. |
| Lt83 Box | | | | | | |
| Pack | 12300 22056 | 2.2047 | 0.9055 | 3.4055 | 0.004 | 0.933 oz. |
| Carton | 12300 22057 | 11.1250 | 1.8750 | 3.4375 | 0.041 | 10.13 oz. |
| Case (6M) | 12300 21468 | 17.3750 | 11.3125 | 11.1250 | 1.265 | 19.8 lbs. |
| Lt85 Soft Pack | | | | | | |
| Pack | 12300 22054 | 2.0625 | 0.8438 | 3.3750 | 0.004 | 0.787 oz. |
| Carton | 12300 22055 | 10.6250 | 1.7813 | 3.4375 | 0.038 | 8.67 oz. |
| Case (6M) | 12300 21467 | 17.6250 | 11.0625 | 11.1250 | 1.255 | 16.0 lbs. |
| Lt100 Soft Pack | | | | | | |
| Pack | 12300 22058 | 2.0625 | 0.8438 | 4.0000 | 0.004 | 0.933 oz. |
| Carton | 12300 22059 | 10.6250 | 1.7813 | 4.0313 | 0.042 | 10.13 oz. |
| Case (6M) | 12300 21470 | 20.5625 | 11.0625 | 11.1250 | 1.464 | 21.0 lbs. |

51860 9733

Source: https://www.industrydocuments.ucsf.edu/docs/hmdn0000

| Slim Lt100 Box | | | | | | |
|---|---|---|---|---|---|---|
| Pack | 12300 22060 | 2.0938 | 0.8438 | 3.9688 | 0.004 | 0.947 oz. |
| Carton | 12300 22061 | 10.5000 | 1.7813 | 4.0313 | 0.044 | 10.27 oz. |
| Case (6M) | 12300 21469 | 20.6875 | 11.0625 | 11.0625 | 1.465 | 20.5 lbs. |

(OVER)

51860 9734

Source: https://www.industrydocuments.ucsf.edu/docs/hmdn0000

**Tar/Nicotine**

| | Tar mg. | Nicotine mg. |
|---|---|---|
| FF 85 | 16.0 | 1.3 |
| FF 83 | 16.0 | 1.3 |
| Lt 85 | 10.0 | 0.8 |
| Lt 83 | 11.0 | 0.9 |
| Lt 100 | 10.0 | 0.9 |
| Lt Slim Box | 9.0 | 0.7 |

**Ordering Information**

First shipping date for product is 3/6/95. Orders for SELECT Flavor Filter™ can be placed with your regular RJR orders beginning 3/6/95.

Your RJR Representative will be contacting you soon.

R. J. REYNOLDS TOBACCO COMPANY

51860 9735

Source: https://www.industrydocuments.ucsf.edu/docs/hmdn0000